



# LIVE VIRTUAL BONDING & INSURANCE WEBINAR

Are you ready to expand your business? Would you like to be prepared to bid on NYC agency contracts? This webinar is for M/W/DBE construction firms who have been in business three years and want to strengthen their ability to compete in public sector construction.

**Bonding** - In this webinar you will learn how to prepare your business for bonding, bidding and much more. Topics to be covered are:

- What is bonding
- How to qualify for bonding
- Criteria for selecting a bond agent
- Tools to assist in qualifying for bonding
- The importance of construction accounting
- Why are CPA prepared financial statements important
- How to market yourself to surety companies

**Insurance** – Participants will learn how to understand the insurance market and how to secure the best insurance program for their business. Topics to be covered are:

- Understanding the market
- What is a top-shelf submission
- How to select a good broker
- Understanding the relationship between reporting exposures, annual premium, and your insurance rate
- Managing your risk over multiple projects

**October 29, 2020**  
**2:00 PM – 4:00 PM**  
**Live Virtual Via Zoom**

**REGISTER TODAY!!! SPACE IS LIMITED!!!**

**Registration fee: \$50.00**

*To register/pay online visit our website:  
[www.regional-alliance.org](http://www.regional-alliance.org)*

*Mail registration with payment to:  
Regional Alliance for Small Contractors  
P.O. Box 20094, PABT  
New York, NY 10129*

*Make Checks Payable to:  
"Fund for the City of NY"*

**For More Information**  
**call 212-268-2991**  
**Email: [pcamargo.rascny@verizon.net](mailto:pcamargo.rascny@verizon.net)**

**Website: [www.regional-alliance.org](http://www.regional-alliance.org)**

## REGISTRATION

Name: \_\_\_\_\_

Position: \_\_\_\_\_

Firm: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

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Please provide your individual email, instructions on how to access the training via Zoom will be email.